



Telenco acquires Rainford Solutions Limited ("Rainford Solutions")



The Telenco Group, backed by Ergon Capital, continues its international growth strategy as a leader in the supply of passive equipment for fibre optic telecommunications networks, and announced today the acquisition of Rainford Solutions, a leading manufacturer of indoor and outdoor enclosure solutions in the UK.

Founded in 1999 and located near Grenoble (France), Telenco is a key player in the production and distribution of passive telecommunications and technician equipment, used mainly in the deployment of fibre optic and copper networks. The Group has a global presence and achieves sales of over €175 million in around 50 countries. The UK market will provide significant growth opportunities for Telenco for the coming years

Founded in 1999 and based in Rainford (UK), Rainford Solutions is a leading designer and manufacturer of indoor and outdoor racks, cabinets and enclosures for the telecommunications, datacentre, transport and energy markets. The Company provides customised high-quality solutions to its customers, with which it has enjoyed long-term relationships.



The combination of Rainford Solutions, an independent business which has shown significant growth in recent years, and Telenco will enable the Group to even better meet its customers' demand in the UK for the construction of the FTTH and FTTA networks of the future. Datacenters will also be a focus of the Group.

Sean Bennett, Rainford Solutions' founder, said "I am proud of what we have achieved at Rainford Solutions, and would like to thank the entire team for their part in this successful journey. In Telenco we have found a good home for Rainford Solutions, which should enable it to pursue further growth, while ensuring continued customer focus and attention, which are principles at the heart of Telenco's DNA".

Grégory Guimarães, Telenco's CEO, said "We would like to thank Sean and his team for this opportunity. We are excited to welcome Rainford Solutions, one of the leading network equipment brands in the UK, within the Telenco Group, and are confident that together we will achieve our objective to better serve our customers around the globe".

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