



Telenco acquires Cable Telecommunications Training Services Ltd ("CTTS")



The Telenco Group, backed by Ergon Capital, continues to pursue its international growth strategy as a leader in the supply of passive equipment of fibre optic telecommunications networks, and announces today its acquisition of CTTS, a specialist training and professional services provider. This exciting venture between the Telenco Group and CTTS enables the specialist telecommunications training provision of CTTS to complement the design, manufacturing and distribution capabilities of Telenco.

Founded in 1999 and located near Grenoble (France), Telenco is a key player in the production and distribution of passive telecommunications and technician equipment, used mainly in the deployment of fiber optic and copper networks. The Group has a global presence and achieves sales of over €150 million in around 50 countries. The UK market will provide significant growth opportunities for the Telenco Group for the coming years.



Founded in 1994, CTTS, based in Lincoln (UK), specializes in the design, development and delivery of telecommunications training to leading network operators, equipment and system vendors and installation service providers in the UK.

The combination of CTTS, a family-run business which has grown exponentially over the years to become a market leader in telecommunications training, and Telenco, one of the European leaders in the field of FTTx connectivity solutions, will enable the offering of the Group to better meet the demands of our customers in the U.K., Ireland and International markets in terms of training and professional services for the networks of the future.

Martyn Cook, CTTS' Founder, said "we are looking forward to the amazing opportunities ahead in the globalisation of the CTTS brand with the support of Telenco and believe this union will enhance the aim of both companies to provide customer-oriented solutions for tomorrow's networks".

Grégory Guimarães, Telenco's CEO, said "we are excited to welcome CTTS, a leading UK player, within the Telenco Group and are confident we will together achieve our objective to better serve our customers around the globe".

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