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today

Telenco rebuilds its capital with the Ergon investment fund



2020 seems to be a turning point for Telenco. The retirement of two shareholders was the trigger for the search for a new investor. Following the reconstitution of its capital, the Group foresees new development perspectives. The pan-European investment company Ergon Capital emerged as the ideal shareholder to write a new chapter in Telenco's history.

The Telenco Group: more than 20 years of growth and unchanged values

Since its creation in 1999, Telenco has been constantly reinventing itself. In just a few years, the Group has been able to develop its business. Telenco has grown from a supplier of equipment for telecom poles to becoming a leader in the **design, manufacture and distribution of passive equipment** for FTTH networks. The Group's double-digit annual growth over the past years reflects Telenco's success in the telecommunications market. Telenco is evolving but its values remain unchanged: more than 300 employees in different part of the world work together in a "start-up" spirit where the unit has no borders.

Ergon: the growth accelerator

Ergon Capital Partners IV SCSp "Ergon" joins Telenco's capital and boosts the Group's ambitions. Investing in the Group's capital enables the investment fund to accompany Telenco in its **growth plan**. Telenco offers itself new opportunities thanks to a new shareholder who embraces its values and entrepreneurial spirit. This financial support is a strong lever for the directors and all employees, who will thus have the means to implement their **long-term development projects**.

Telenco puts the focus on internationalisation

The partnership between Telenco's executives and Ergon is based on a common strategic vision. Three areas of development have been addressed: accelerating growth in France and Overseas, **diversification** into new markets such as 5G and data centers but also a **stronger international presence**. Ergon's entry into Telenco's capital enables the Group to develop on a larger scale while maintaining its corporate culture.

About Telenco

Telenco is one of the major players in the telecom market in France and worldwide. The Group brings together **complementary companies** in order to offer a **complete range** of services in France and abroad. From design to manufacturing, distribution and related services, Telenco supports the largest operators and their subcontractors in the development of **reliable** and **future-proof** telecom networks. With a turnover of 106 million euros in 2019 and a confirmed presence in Europe, South America, Africa and the Middle East, Telenco offers solutions adapted to specific and varied environments.



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