

Moirans, January 10, 2025

TELENCO AND NEKLAN announce their strategic alliance



The TELENCO Group is strengthening its presence in the Private Networks (LAN) and Data Centre markets by acquiring a majority stake in NEKLAN.

The TELENCO Group is a major player in fixed and mobile telecoms networks for 25 years. With 600 employees and 12 subsidiaries around the world, TELENCO has made its mark with major telecoms operators in more than 70 countries. As a designer, manufacturer, and distributor of copper and fibre optic wired telecommunications systems, the Group, through its subsidiary NGIS, also offers mobile operators and businesses innovative solutions for secure, ultra-fast, and reliable wireless coverage. TELENCO is also active at network interfaces such as Data Centre Meet-me rooms.

Founded in 2008, NEKLAN built its reputation as a supplier of low and high voltage solutions before extending its offering to video surveillance, private networks, and IT networks. Today, the company also supports its Data Centre customers at every stage of their high-voltage distribution projects, from needs analysis to commissioning, including design, installation, consultancy, logistics and maintenance services. With 90 employees and a presence in France and southern Europe, NEKLAN is now a major player in the data centre sector.

The data centre market is booming and changing fast with digital transformation and the rise of Edge computing. Artificial intelligence, meanwhile, is providing a powerful stimulus to the development of this market, with growing needs for computing power and storage capacity.

The TELENCO Group's ambition is to play a global role in the Telecoms and Datacoms sectors, placing its high standards and commitment at the service of an increasingly connected world.

It positions itself as a high value-added partner for its customers. NEKLAN's integration into the TELENCO Group will enable it to accelerate its growth through the opportunities offered by the development of Data Centres. This places TELENCO in a unique position, with a global offering covering all market segments, from fixed networks to data centres, including mobile and private networks.

“Through its product range and value chain, we saw in NEKLAN an exceptional opportunity to establish a strong position in Data Centres and VDI. What's more, the highly entrepreneurial and determined spirit of the company's managers and employees definitely convinced us of the value of integrating NEKLAN into the TELENCO Group,” explains Gregory Guimaraes, CEO of the Group.

David Foinet and Mohamed Meftah commented: “We were immediately attracted by TELENCO's strategy and its core values. We also identified the opportunity to accelerate our international growth, supported by a Group like TELENCO, with greater financial capacity to enable us to move faster and further.

This acquisition marks a new stage in the diversification of TELENCO, as it seeks to continue shaping the future of sustainable networks, driven by innovation, its commitment to quality, and its CSR approach, which remain at the heart of its development strategy.

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